Benchmark Report: What Providers Should Expect from their CCM Programs

INFOGRAPHIC

When running an optimal CCM program, physician practice leaders should expect to see positive outcomes for their patients and for their practice's bottom line.

EXPECTATIONS OF CHRONIC CARE MANAGEMENT*

25%

will need assistance setting appointments with their providers 30%

will require medication refill assistance 35%

will require a fall risk assessment

64%

will benefit from psychosocial assessments

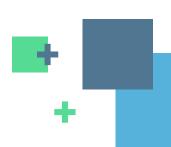
100%

will require cognitive assessments

93%

will have "urgent" issues that a clinical person will need to answer 100%

will have care gaps that impact your MIPS or quality scores



PATIENT IMPACT

120% fewer hospitalizations

less in out-of-pocket medical expenses

PRACTICE FINANCIAL IMPACT*

\$52k

average annual recurring revenue for every 300 CCM patients

14.7%

reduction in hospitalization readmissions

minimum 20 min

\$42 / patient/month

Traditional practice reimbursement code: 99490**

minimum 20 min

\$67/ patient/ month

RQHC/RHC reimbursement code: G0511**

ChartSpan Sets the Bar High

According to a Porter Research study of more than 100 physician practice leaders, the top challenges associated with CCM programs were revealed. Here's how ChartSpan can help your practice overcome these challenges.

CHALLENGE:

Hiring and retaining qualified resources

ANSWER:

ChartSpan has you covered with more than 200 clinical experts on staff to reach out and respond to your patients 24x7.

CHALLENGE:

Identifying and enrolling eligible patients

ANSWER:

ChartSpan's technology works directly with your EHR to continuously identify eligible patients to optimize enrollment.

CHALLENGE:

Measuring utilization and productivity

ANSWER:

ChartSpan's Client Success team summarizes impact and ROI every month.

CHALLENGE:

Achieving profitability

ANSWER:

ChartSpan has invested millions of dollars into a powerful technology platform, advanced data and call center operation, and intensive training curricula for its clinical team members. By working with tens of thousands of patients, we are able to cost-effectively deliver better care and deliver better profit margins to our customers.

Act Now

Put ChartSpan to work for you today. Your patients and your practice will benefit from our expertise in CCM.

CALL: (864) 671-1990 | EMAIL: sales@chartspan.com | ONLINE: www.chartspan.com



